



Sage X3 for Food & Beverage Process Manufacturers



F&B specific functionality

Bill of material
management

Planning and
scheduling

Automated
workflows
and alerts

Product cost
accounting

Project
management

Personalized
dashboards

Multiple mode
manufacturing

Inventory and
traceability

Version
Management

Quality
management

Customer
service

Document
management



Sage X3 helps you minimize waste, reduce risks and simplify compliance



Respond faster

to changing customer demands, and fluctuations in procurement, production and shipments



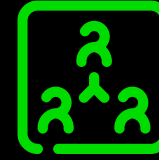
Minimize waste

and reduce the risks of cross contamination, and rising costs due to spoilage



Reduce the risk

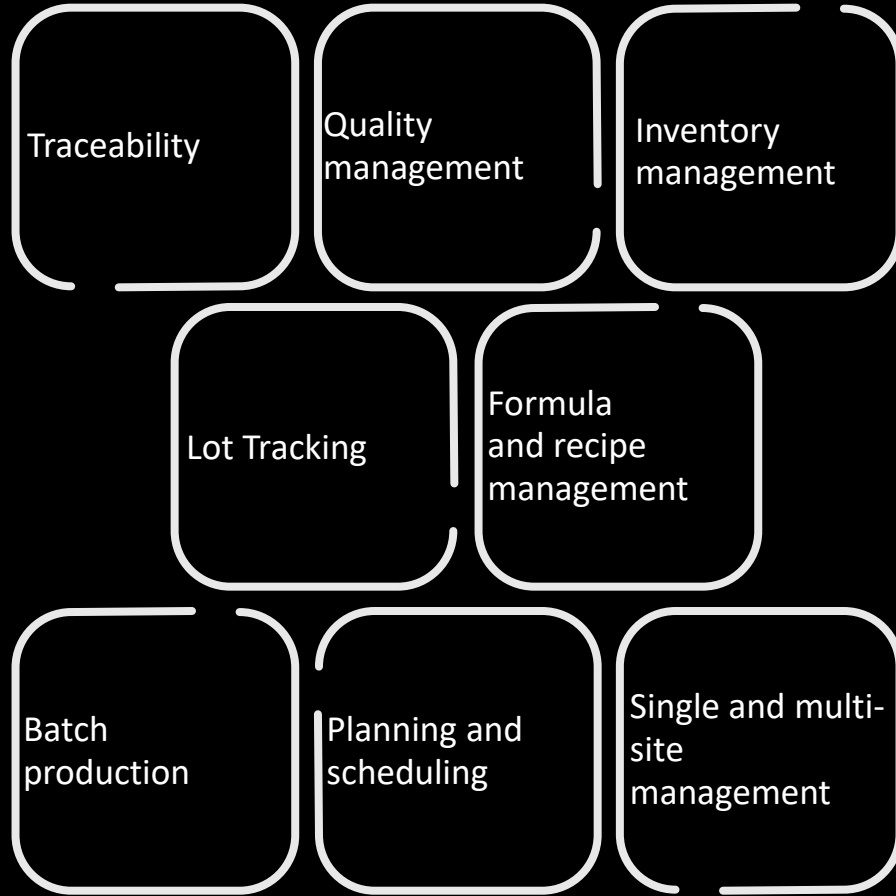
and scope of a recall by ensuring the quality, traceability and safety of all material and ingredients



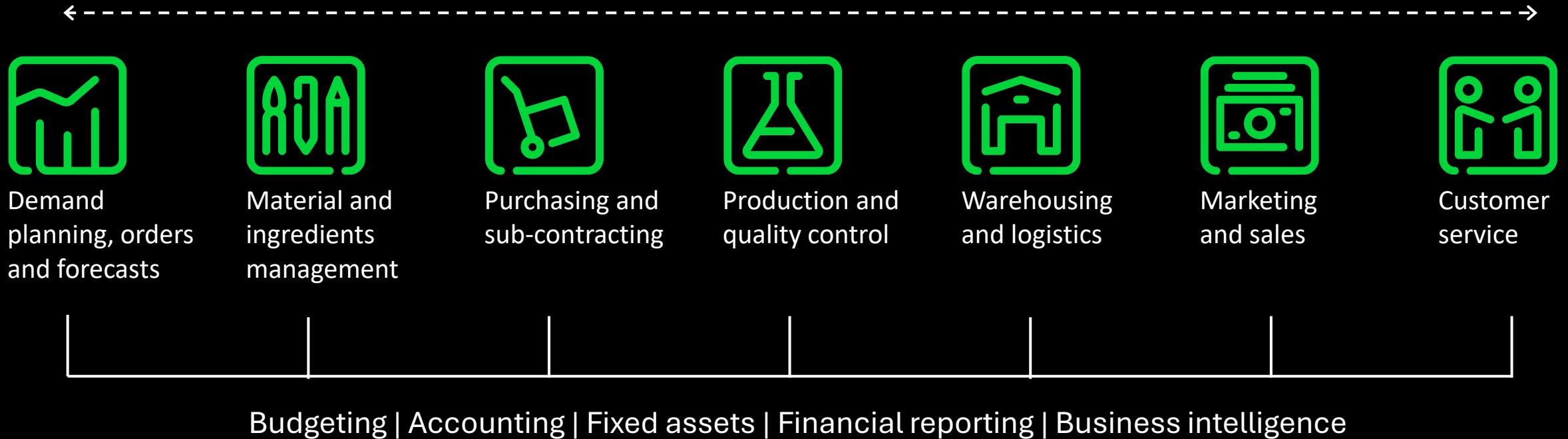
Quickly adapt

procedures to meet changing regulations and compliance requirements

Sage X3 for F&B process manufacturers



End to end Inventory Management



Warehouse management

Seamless and secure processing of warehouse business transactions

- Extensive warehouse management capabilities with RF support and barcode printing
- Supports directed operations such as directed put-away and pick planning and scheduling
- Shelf-life management to ensure that older lots are pushed out first to avoid expiration of inventory
- Searchable stock balances by site with further zooms to location and lot levels



Bill of material management



Recipes

Recipe management



Single and multi-level Bill of Material (BOM) to manage recipes and routings during production



Yield calculation and tracking (+/-) throughout production



Multiple units of measure conversion capabilities

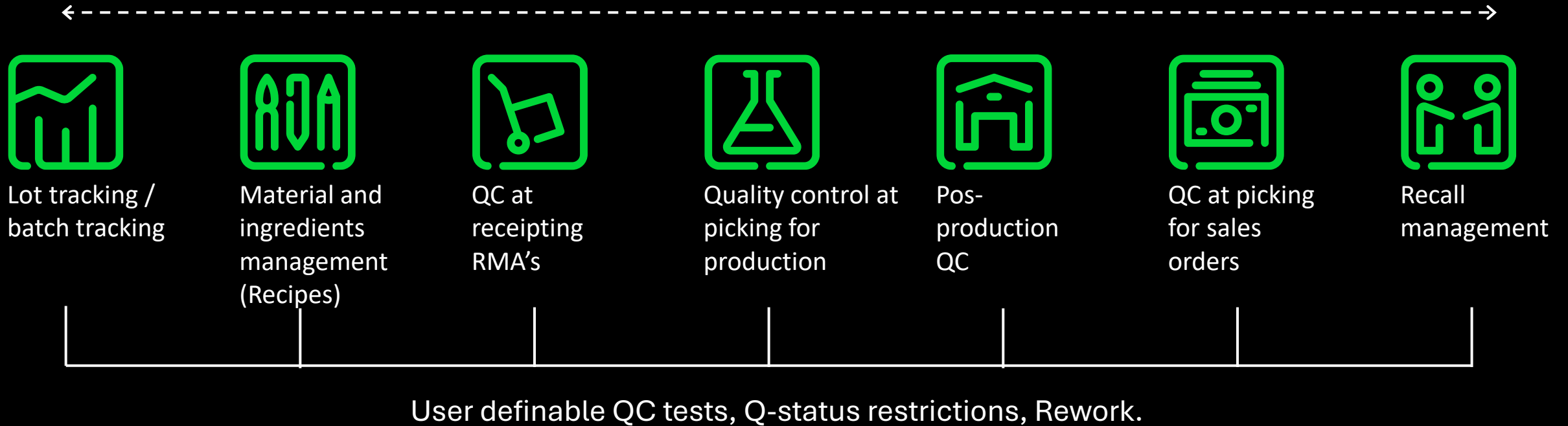


Manage by-products of the production process, maintaining raw material potency and other key product attributes

Achieve greater product and process consistency

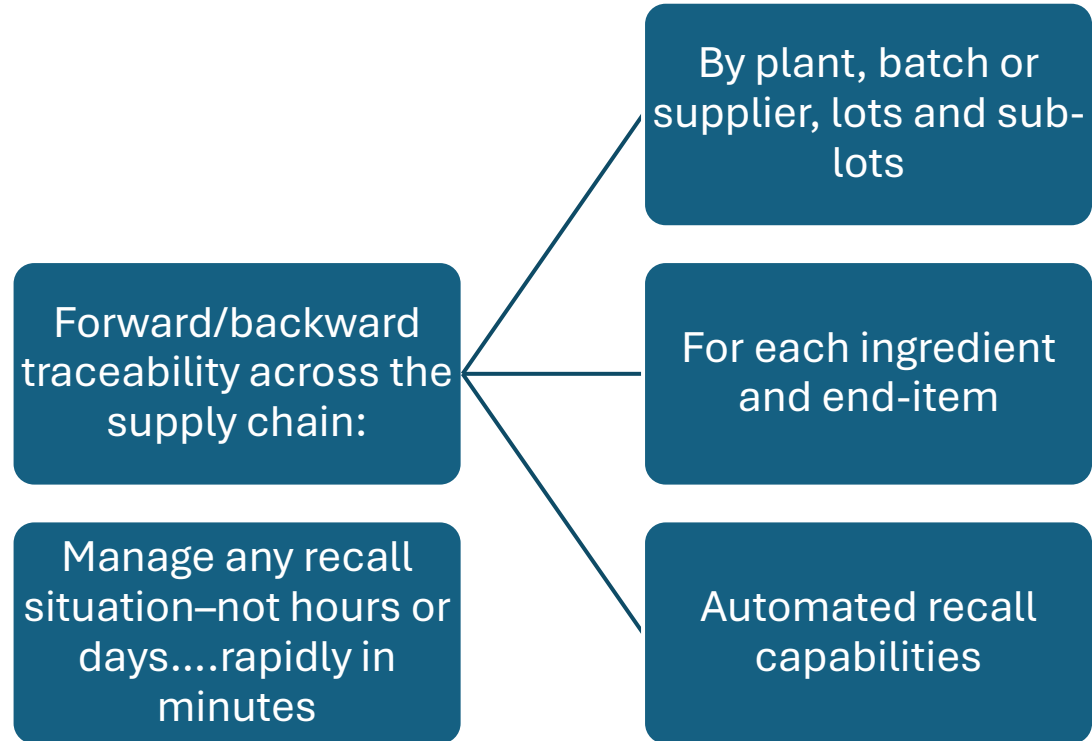


Forward & Backward Traceability



Extensive traceability

Improve visibility to reduce risks of recalls and brand damage



Quality control

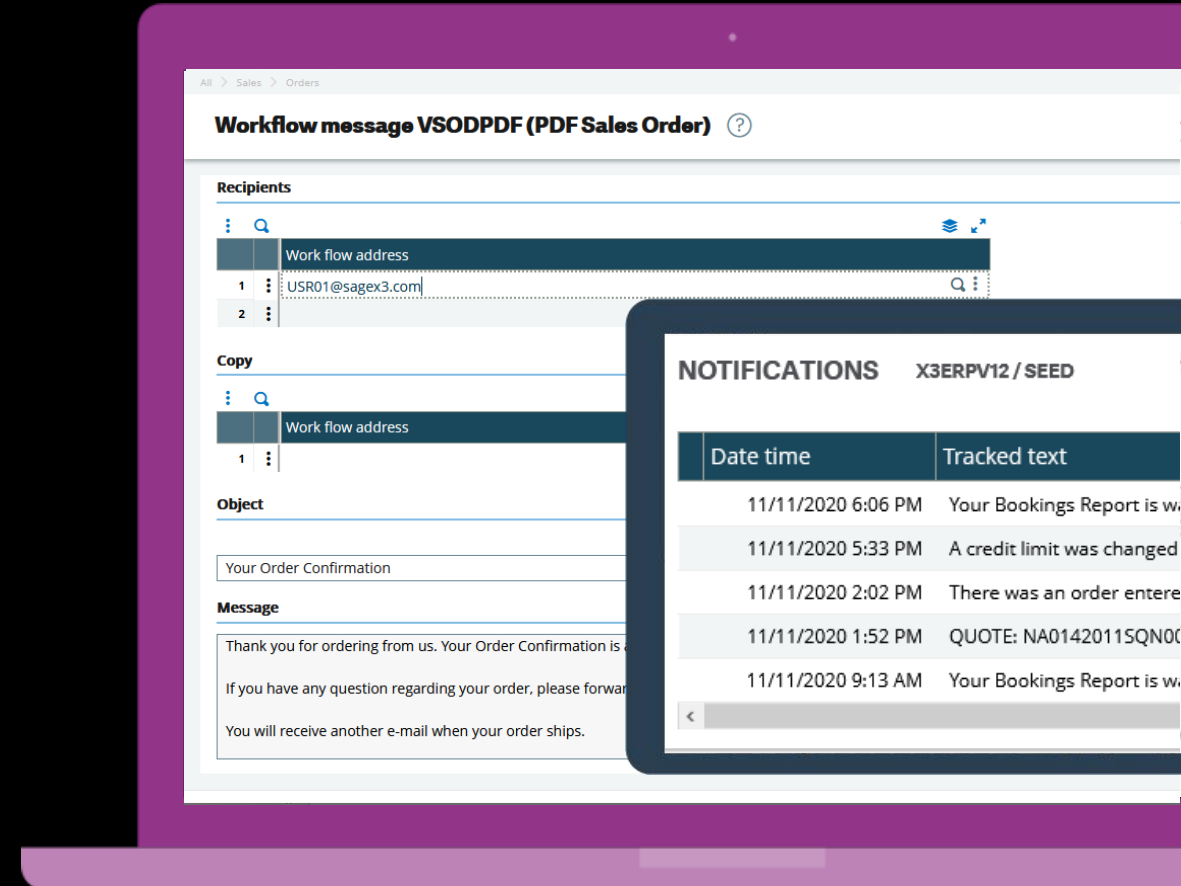
- Conduct inspections throughout packaging and production
- Automatically quarantine suspicious or substandard items for further inspection or disposal
- QC testing and analysis includes:
 - Raw materials
 - Intermediates
 - Finished goods
- All test results are recorded and maintained together with production history

Continuous command of your production process



Regulatory Compliance and Reporting

- Manage exceptional events with automated workflow and alerts
- Forward and reverse traceability with automated recall capabilities
- Security audit tracking, archives of historical transactions & electronic signature approvals
- Maintain records with Electronic Document Management (EDM)
- 360° view of business operations with a personal dashboard
- Ensure compliance and regulatory mandates



Planning and scheduling

Forecast, plan and deliver



Analyse POs, scheduled and in-progress batches to assess demand against available inventory



Drag-and-drop scheduling for manual viewing, simulation, and update of outstanding work orders and routing operations.



Create feasible and optimized production plans

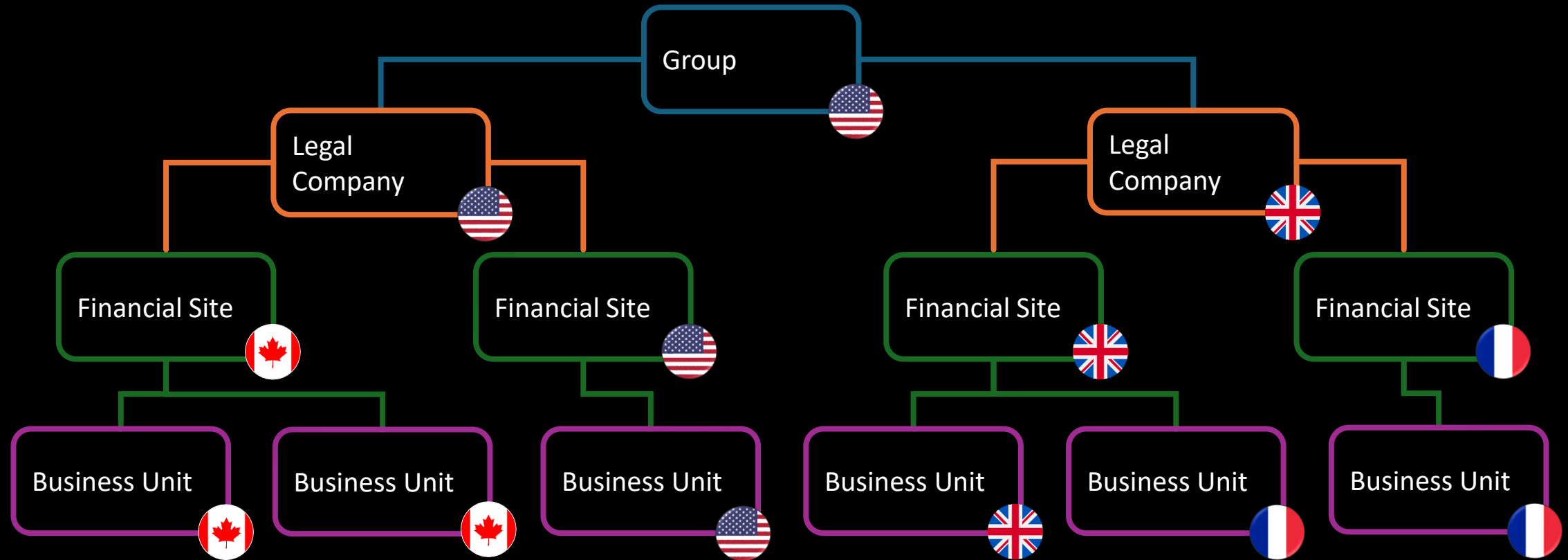


Reach quickly to disruptive events by identifying and removing production bottlenecks and identifying missing materials



Single and multi-site management

- Multi-company, multi-site, and multi-legislation structure



◀ Common frame of reference and management rules • | • Global compliance • | • Flexible reporting • | • Cross-functional views • | • Scalable operations ▶

Why they changed

- “We’re more agile, because we now have the information we need to make better decisions. We’re working with real-time data instead of historical reports based on stale data. The information we’re getting from Sage X3 allows us to move things within the system that we weren’t able to do, at the speed at which we weren’t able to do it.”
- — Henry Mizrahi,
Lesters Foods



“Lesters has had a great history of over 85 years. But our future depends on innovative tools like Sage X3 to drive future growth.”

Why they changed

- “We saw the business was growing....we knew that we needed to have a system that would grow with us. It has made all our lives easier, Sage X3 is being used across the board from purchasing through receiving, manufacturing and accounts. We’re all on the same system, able to track information in real-time.”
- – Marta De Varona
VP of Administration & Finance



“Since implementing X3, we’ve already seen how we are able to control the scrap of the plantain, which again is our biggest problem. And we’re able to control that by one and a half percent, which is huge for us.”

Why they changed

- “Fruit d’Or was not getting real-time access to operational information and was having to update data in a random way which often meant human error could get in the way.
- Sage X3 was a good fit because it offers a web-based solution which makes it possible to have different sites worldwide, to have a real-time working system, and to get accurate information anywhere at any time.
- With Sage X3, the most important change has been managing information in real-time, whereas before accessing information was long and arduous.”
- — Charles Montminy



“Sage has certainly contributed to the current success of Fruit d’Or.”