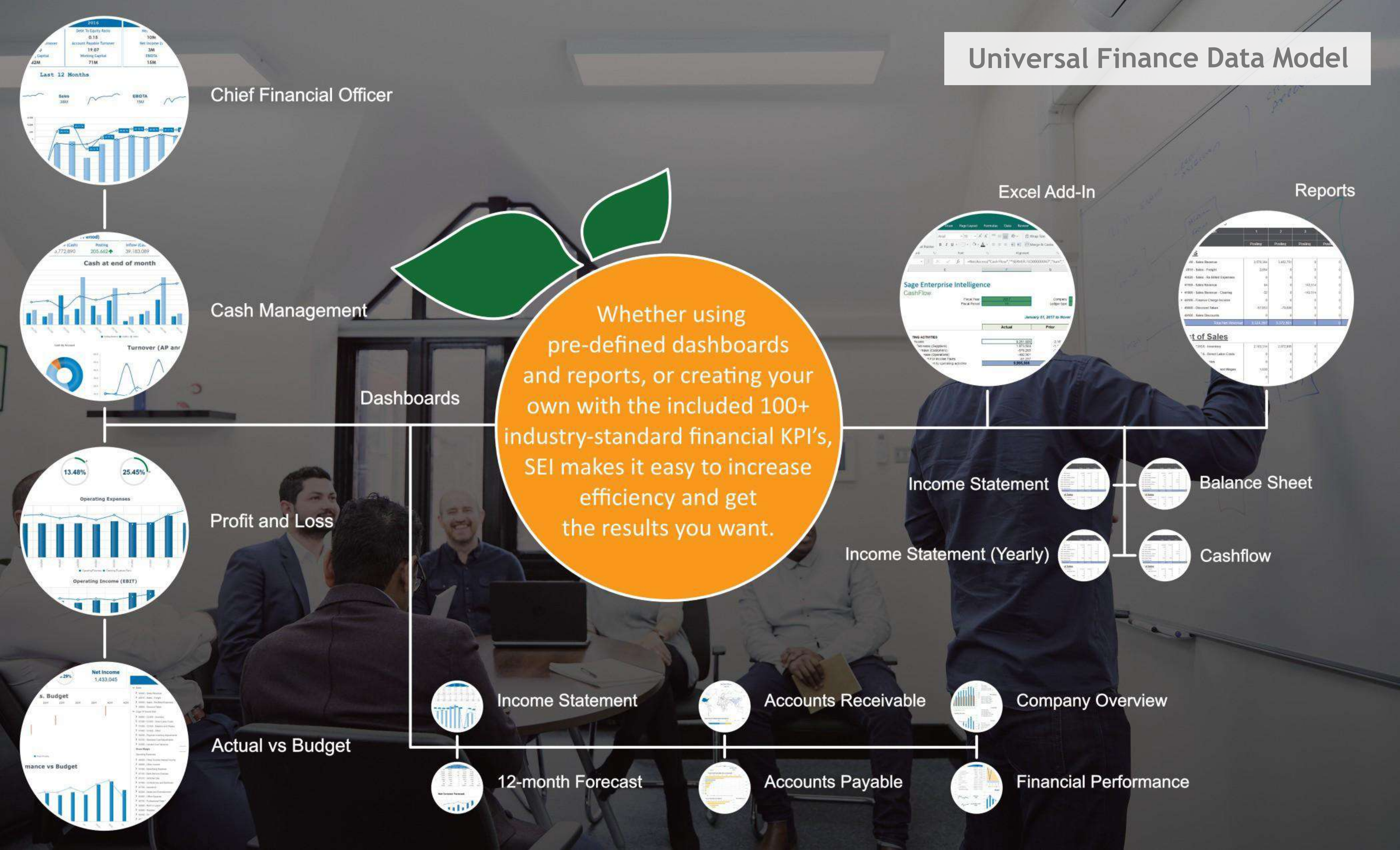

CitySoft


Universal Finance Data Model
Chief Financial Officer
Cash Management
Profit and Loss
Actual vs Budget
Dashboards
Whether using
pre-defined dashboards
and reports, or creating your
own with the included 100+
industry-standard financial KPI's,
SEI makes it easy to increase
efficiency and get
the results you want.
Excel Add-In
Reports
Sage Enterprise Intelligence
CashFlow
Income Statement
Balance Sheet
Income Statement (Yearly)
Cashflow
Income Statement
Accounts Receivable
Company Overview
12-month Forecast
Accounts Payable
Financial Performance

DASHBOARDS

CHIEF FINANCIAL OFFICER

Dashboard

The Chief Financial Officer dashboard provides a global view of the company's financial situation by comparing the results against last year's, including key financial measures such as (Return on Assets, Working Capital and Debt to Equity Ratio)

Audience

Chief Executive Officer (CEO)
Chief Financial Officer (CFO)
Chief Operating Officer (COO)

Features

- Filter data by Company, Site and Analytical Axis. More filters can easily be added.
- Show the income statement with drill-down capability up to the document number.
- Visibility over the Sales, EBIDTA and Net Income for the last 12 months.
- Compare current yearly indicators to the previous year for a better assessment of results.

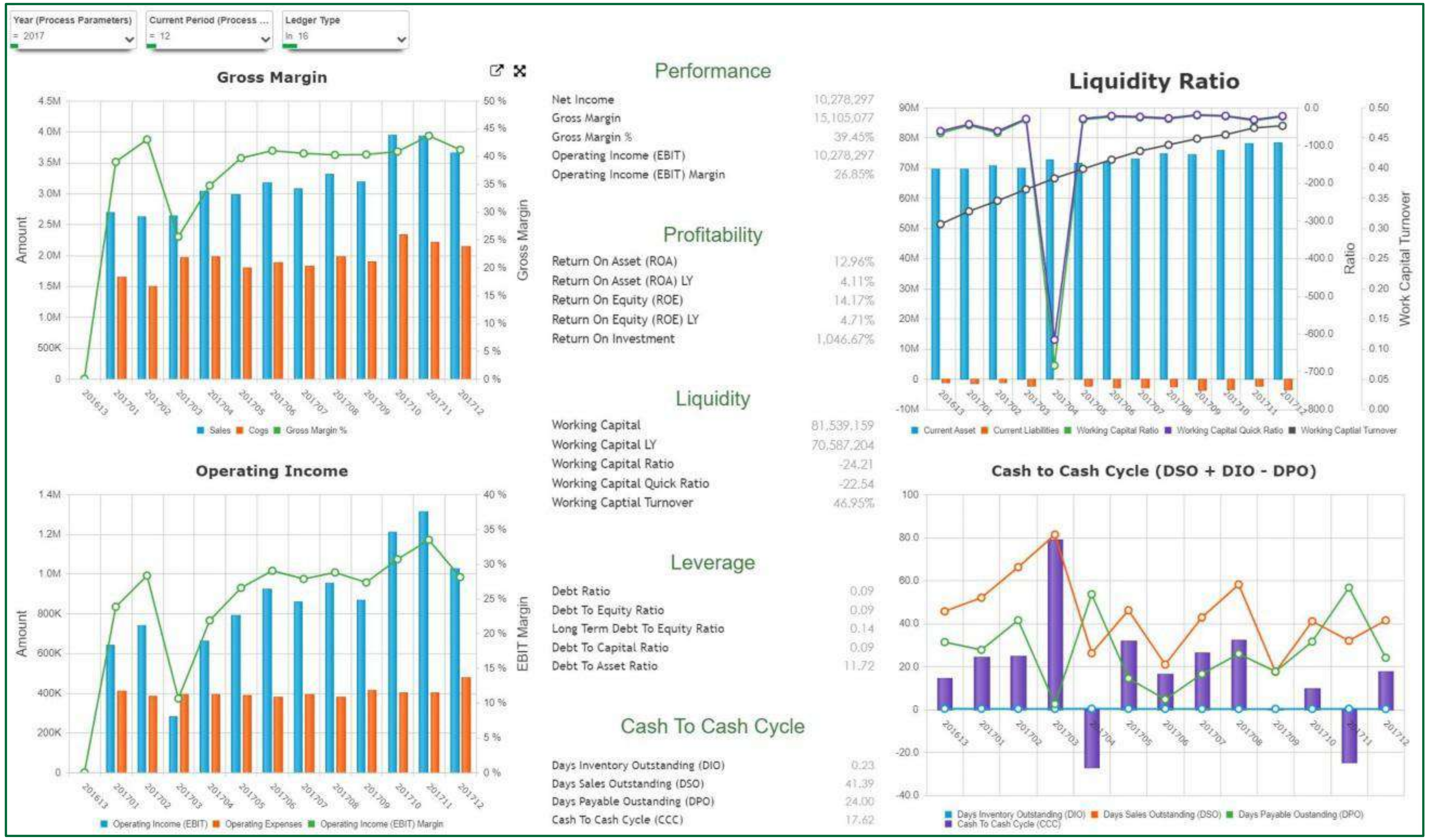
COMPANY OVERVIEW

Dashboard

The Company Overview dashboard provides a global view of the company's financial situation based on the last 12 months. It offers a vast number of KPIs to evaluate the company's financial health

Audience

Chief Executive Officer (CEO)
Chief Financial Officer (CFO)
Chief Operating Officer (COO)



Features

- Filter data by Company, Site and Analytical Axis. More filters can easily be added.
- Visibility over the Gross Margin and Operating Income for the last 12 months.
- Show the evolution of the Liquidity by measuring the Working Capital (Ratio and Turnover).
- The 12-month Cash to Cash Cycle expresses the length of time, in days, that it takes for a company to convert resource inputs into cash flows.

CASH MANAGEMENT

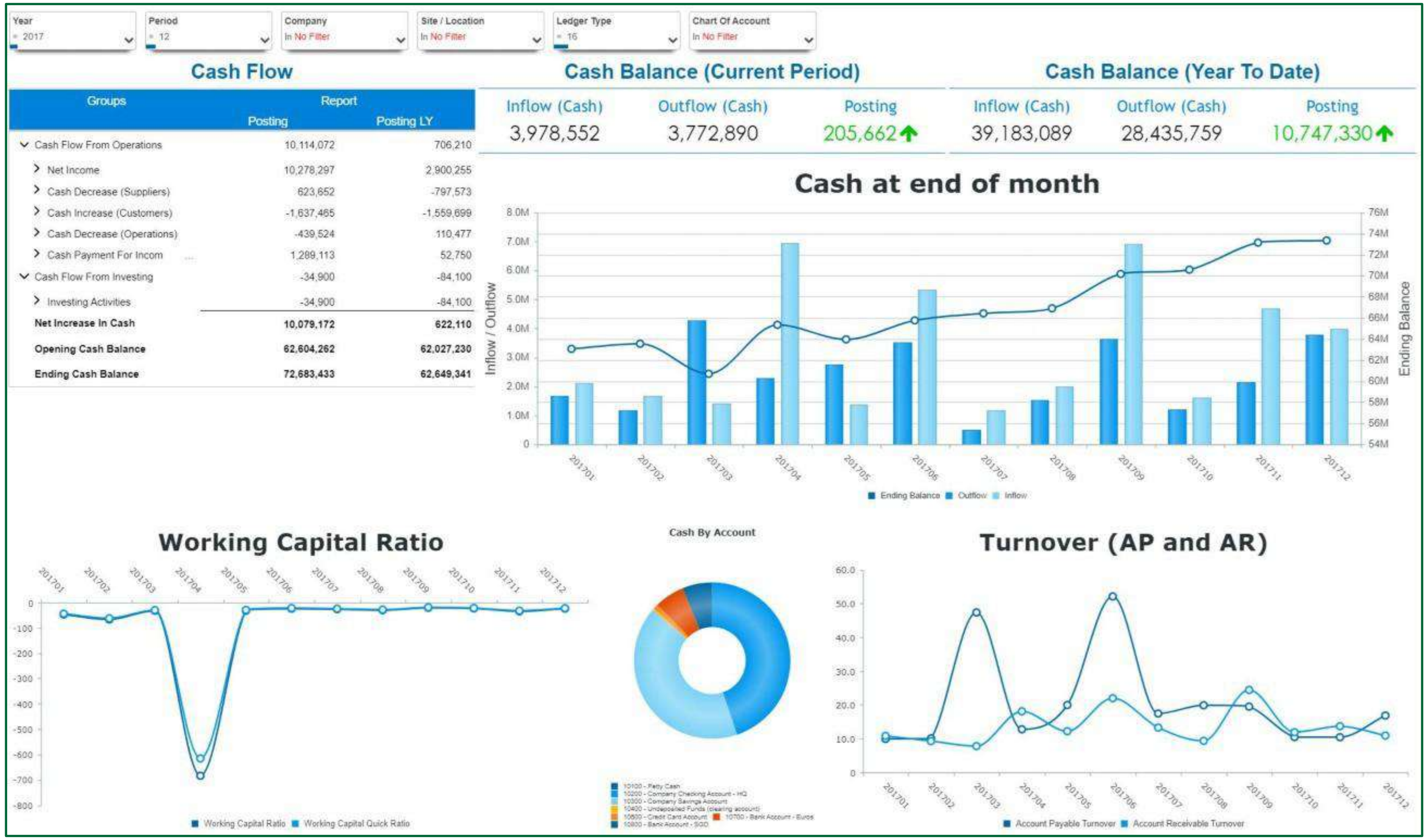
Dashboard

The Cash Management dashboard provides an overview of the cash flow situation. The dashboard allows the CFO to plan the liquidity needs ahead of time.

Audience

Chief Financial Officer (CFO)

Treasurer



Features

- Filter data by Company and/or Site.
- Provide a cash flow statement comparing this year with the previous year.
- Show the inflow and outflow of the cash for the last 12 months.
- Display the cash by bank account in a pie chart.
- Provide the evolution of the efficiency of the Accounts Payable and Receivable key metrics.

PROFIT AND LOSS

Dashboard

The Profit and Loss dashboard provides a global view of the company's results over time and compare with last year results. It provides an assessment on the company financial performance.

Audience

Chief Executive Officer (CEO)
Chief Financial Officer (CFO)
Chief Operating Officer (COO)

Features

- Filter data by Company, Site and Analytical Axis. More filters can easily be added.
- Display key financial performance KPIs such as the Gross Profit Margin, Opex Ratio, Operating Profit Margin and Net Profit Margin.
- Show the evolution of the last 12 months' Operating expenses and Operating Income.
- Display the current result against the budget with a detailed income statement.

FINANCIAL PERFORMANCE

Dashboard

The Financial Performance dashboard provides key information in order to evaluate the company's financial strength. It gives an assessment of the financial future of the company.

Audience

Chief Executive Officer (CEO)
Chief Financial Officer (CFO)
Chief Operating Officer (COO)

Features

- Filter data by Company, Site and Analytical Axis. More filters can easily be added.
- Balance Sheet with last-year comparison and drill-down / drill-up to the account number.
- Return on Asset and Equity over the last 12 months compared to net income.
- Evolution of key assets over time for the Inventory, Cash and Accounts Receivable.
- Evolution of the last 12 months of Debt To Equity Ratio compared to the Liabilities.

INCOME STATEMENT

Dashboard

The Income Statement dashboard provides an overview of the Net Income Evolution over the last 12 months.

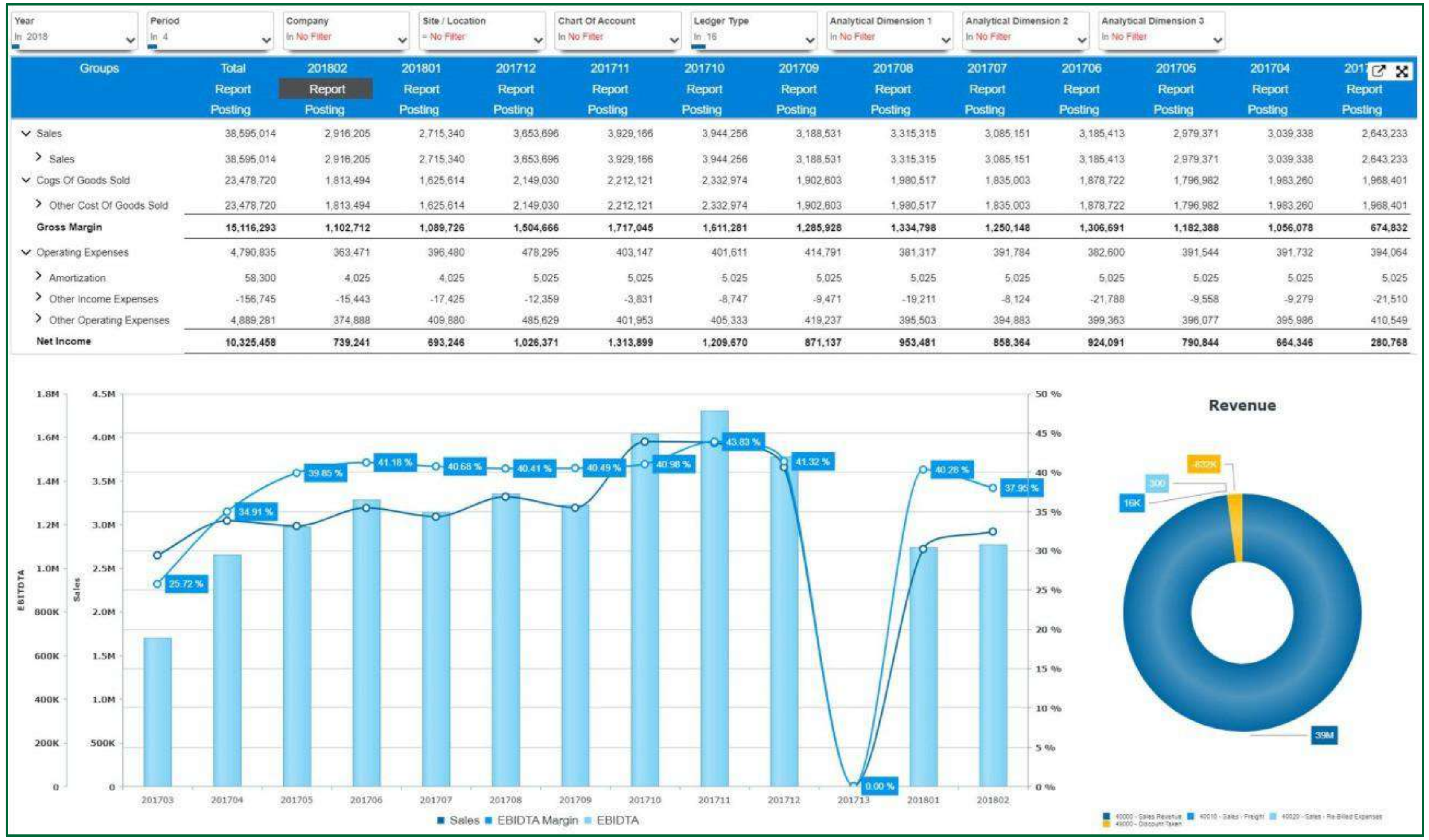
Audience

Chief Executive Officer (CEO)

Chief Financial Officer (CFO)

Chief Operating Officer (COO)

Company Shareholders



Groups	Total Report Posting	201802 Report Posting	201801 Report Posting	201712 Report Posting	201711 Report Posting	201710 Report Posting	201709 Report Posting	201708 Report Posting	201707 Report Posting	201706 Report Posting	201705 Report Posting	201704 Report Posting	201 Report Posting
Sales	38,595,014	2,916,205	2,715,340	3,653,696	3,929,166	3,944,256	3,188,531	3,315,315	3,085,151	3,185,413	2,979,371	3,039,338	2,643,233
Sales	38,595,014	2,916,205	2,715,340	3,653,696	3,929,166	3,944,256	3,188,531	3,315,315	3,085,151	3,185,413	2,979,371	3,039,338	2,643,233
Cogs Of Goods Sold	23,478,720	1,813,494	1,625,614	2,149,030	2,212,121	2,332,974	1,902,603	1,980,517	1,835,003	1,878,722	1,796,982	1,983,260	1,968,401
Other Cost Of Goods Sold	23,478,720	1,813,494	1,625,614	2,149,030	2,212,121	2,332,974	1,902,603	1,980,517	1,835,003	1,878,722	1,796,982	1,983,260	1,968,401
Gross Margin	**15,116,293**	**1,102,712**	**1,089,726**	**1,504,666**	**1,717,045**	**1,611,281**	**1,285,928**	**1,334,798**	**1,250,148**	**1,306,691**	**1,182,388**	**1,056,078**	**674,832**
Operating Expenses	4,790,835	363,471	396,480	478,295	403,147	401,611	414,791	381,317	391,784	382,600	391,544	391,732	394,064
Amortization	58,300	4,025	4,025	5,025	5,025	5,025	5,025	5,025	5,025	5,025	5,025	5,025	5,025
Other Income Expenses	-156,745	-15,443	-17,425	-12,359	-3,831	-8,747	-9,471	-19,211	-8,124	-21,788	-9,558	-9,279	-21,510
Other Operating Expenses	4,889,281	374,888	409,880	485,629	401,953	405,333	419,237	395,503	394,883	399,363	396,077	395,986	410,549
Net Income	**10,325,458**	**739,241**	**693,246**	**1,026,371**	**1,313,899**	**1,209,670**	**871,137**	**953,481**	**858,364**	**924,091**	**790,844**	**664,346**	**280,768**

Features

- Filter data by Company, Site and Analytical Axis. More filters can easily be added.
- Show the income statement, month-by-month for the last 12 months. Can drill-down / drill-up to the document's number.
- Display the evolution of the Sales and EBITDA over the last 12 months.
- Display the breakdown of the Revenue by Accounts.

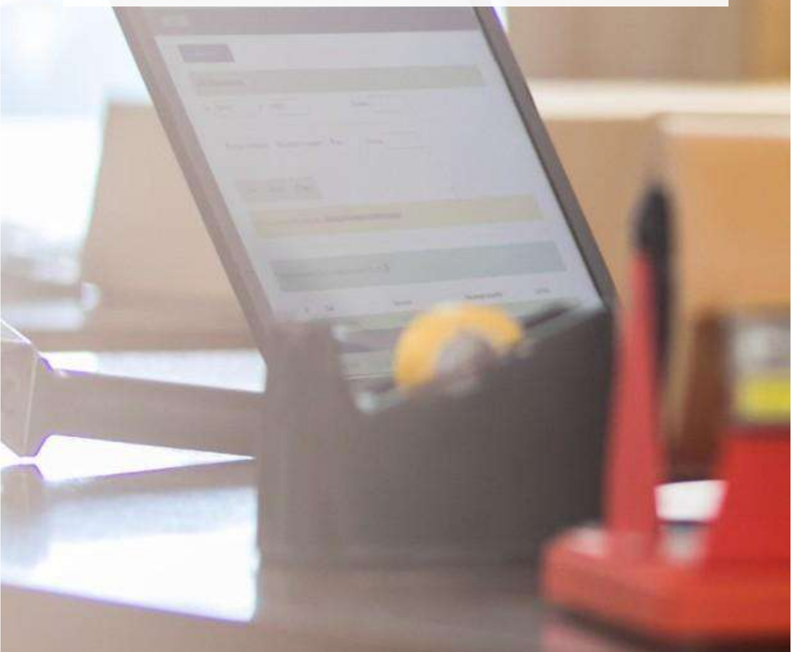
ACTUAL vs BUDGET

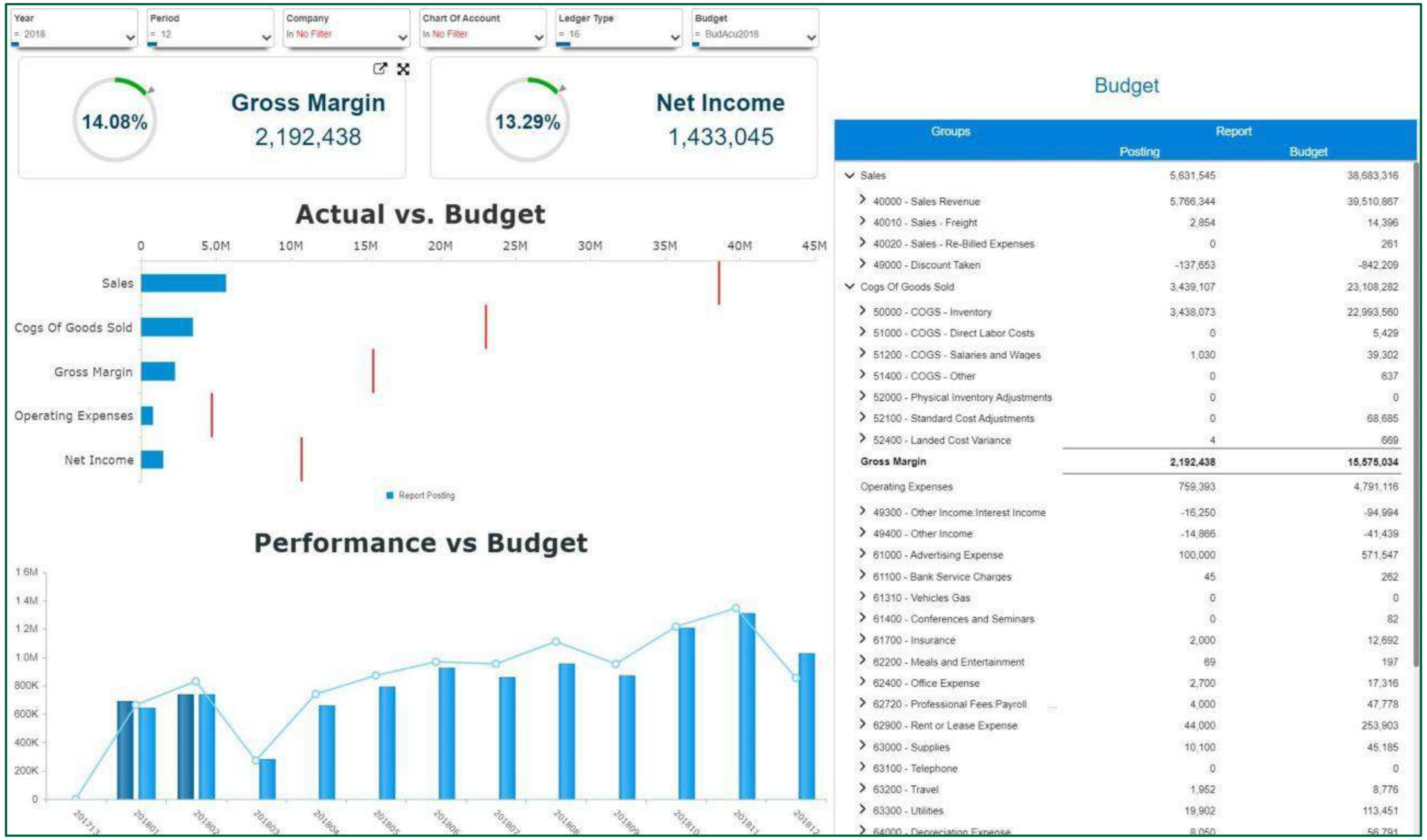
Dashboard

The Actual vs Budget dashboard provides an overview of the company performance versus the budget goals. This dashboard allows the management team to analyze the budget variance for different analytical axes.

Audience

Chief Executive Officer (CEO)
Chief Financial Officer (CFO)
Chief Operating Officer (COO)





Features

- Filter data by Company, Site and Analytical Axis. More filters can easily be added.
- The Income Statement allows you to compare the actual performance with the budget of your choice.
- Display a comparison of the performance versus the budget over the last 12 months.
- Show the % achieved versus the budget goals for the Gross Margin and Net Income.
- Display the target versus the actual for each section of the Income Statement.

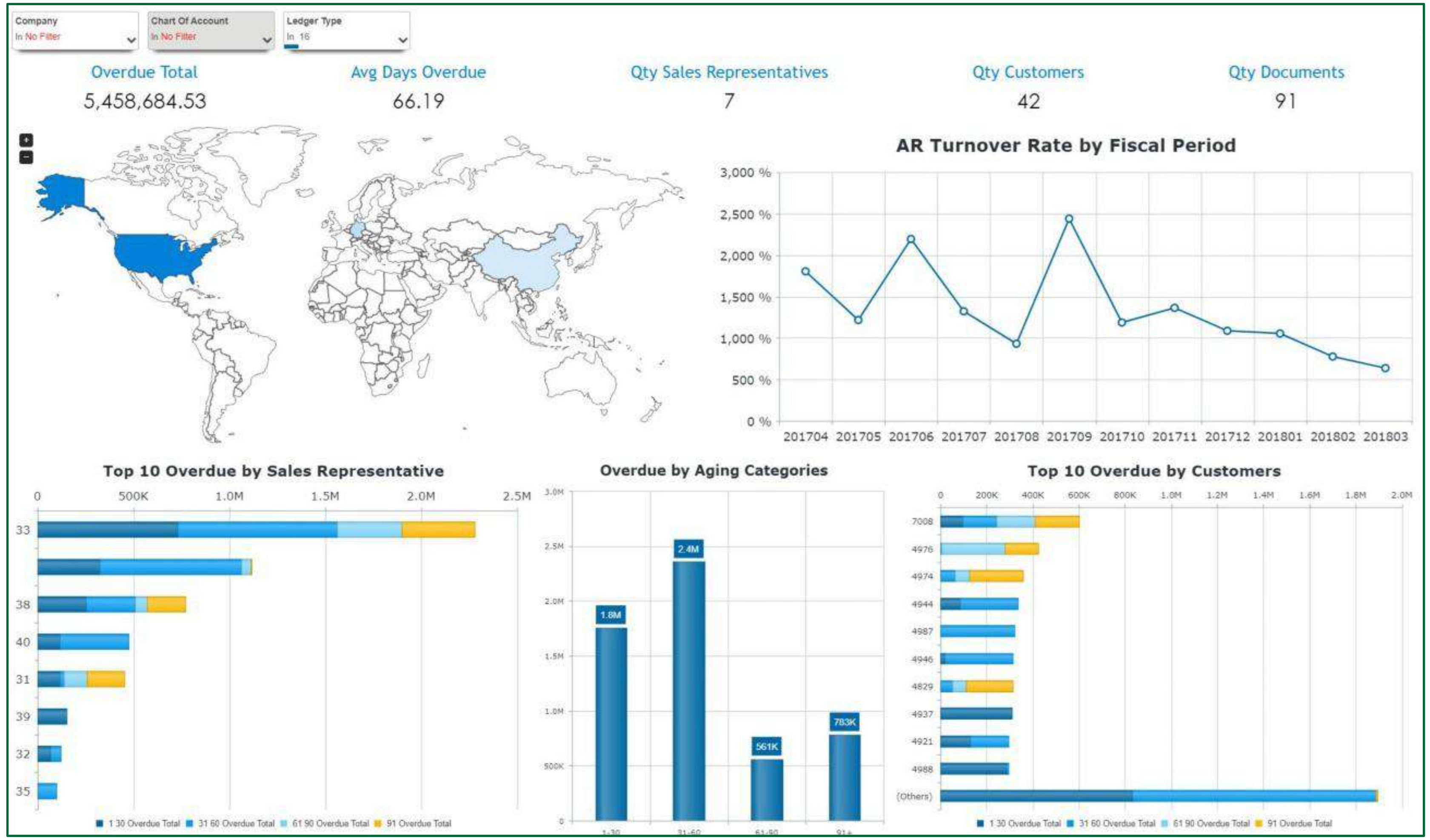
ACCOUNTS RECEIVABLE

Dashboard

The Accounts Receivable dashboard provides an overview of all the overdue receivables and the efficiency of the accounts receivable management. This dashboard helps you improve company liquidity.

Audience

Chief Financial Officer (CFO)
AR Manager
Collection Manager



Features

- Filter by selecting any component in the charts (Country, Company, Sales Rep, Customer, Aging).
- Show the top 10 sales reps and customers overdue.
- Display an overview of the current overdue receivable statistics with basic KPIs such as Overdue Total, Avg Days, Qty of Sales Rep, Customers / Documents overdue.
- Display the Overdue by Aging Categories (1-30, 31-60, 61-90, 91+).

ACCOUNTS PAYABLE

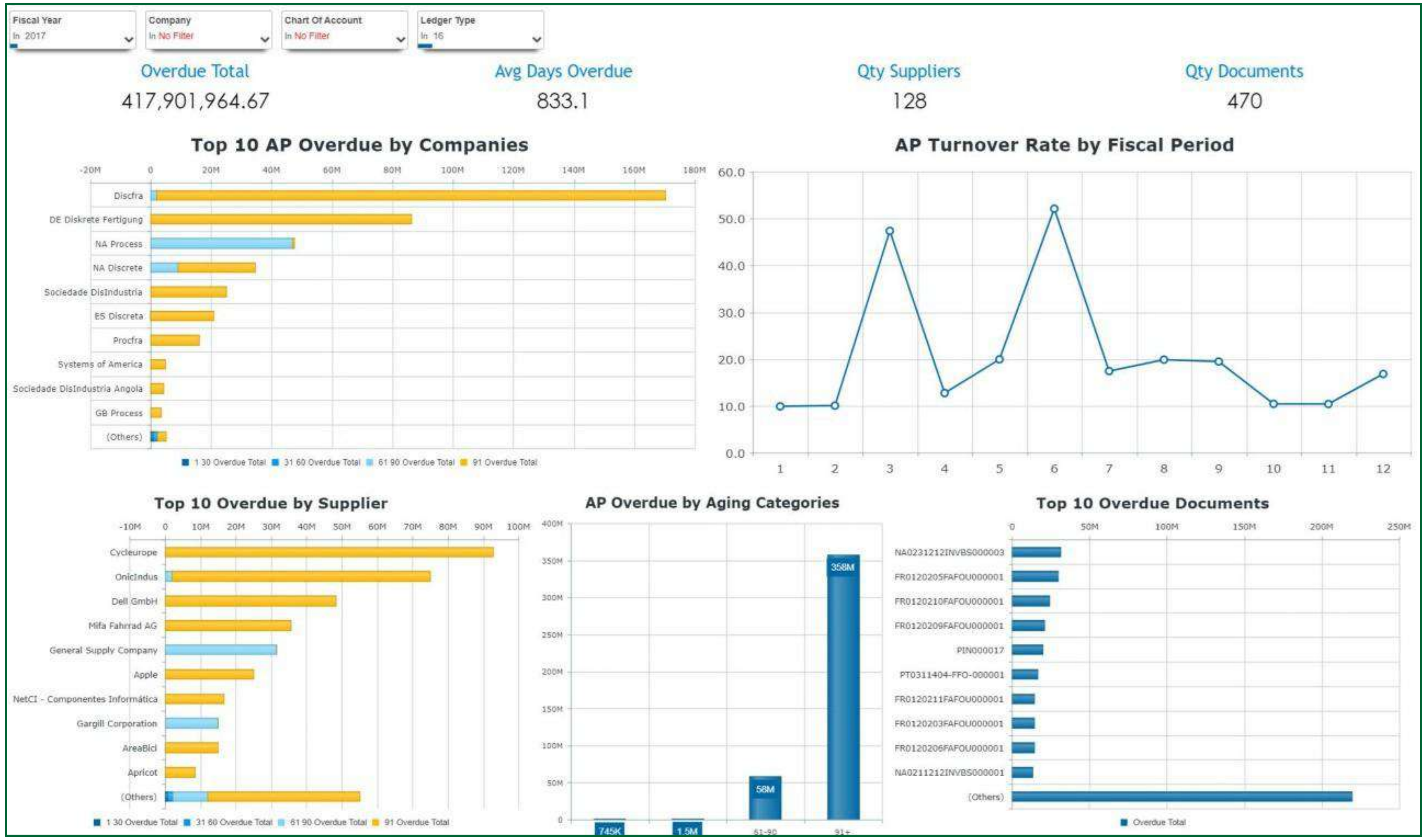
Dashboard

The Accounts Payable dashboard provides an overview of all the overdue payables and the efficiency of the accounts payable management.

Audience

Chief Financial Officer (CFO)

AP Manager



Features

- Filter by selecting any component of the charts (Companies, Suppliers, Aging, Document).
- Show an overview of the current overdue picture with basic KPIs such as Overdue Total, Avg Days Overdue, Qty Suppliers and Documents overdue.
- Display the top 10 Overdue Suppliers, sorted by aging.
- Display the top 10 Documents Overdue sorted by aging.
- Display the Overdue by Aging Categories (1-30, 31-60, 61-90, 91+).

12-MONTH CASH MANAGEMENT FORECAST

Dashboard

The 12-Month Cash Management dashboard displays the future cash flow situation until the year's end, giving the CFO insight on company liquidity needs.

Audience

Chief Financial Officer (CFO)

Treasurer

Year = 2018 | Period = 4 | Company In No Filter | Site / Location In No Filter | Ledger Type = 16 | Chart Of Account In No Filter | Budget (Process Parame... = BudAcu2018

Cash Flow Forecast

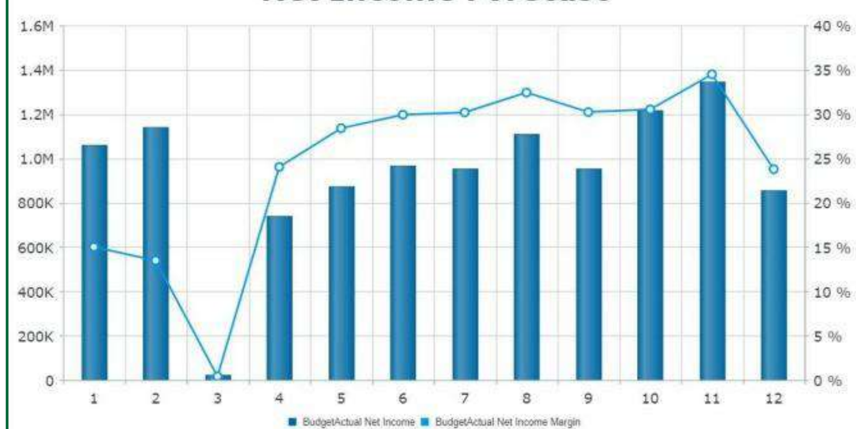
Groups	1 BudgetActual Report Post ...	2 BudgetActual Report Post ...	3 BudgetActual Report Post ...	4 BudgetActual Report Post ...	5 BudgetActual Report Post ...	6 BudgetActual Report Post ...	7 BudgetActual Report Post ...	8 BudgetActual Report Post ...	9 BudgetActual Report Post ...	10 BudgetActual Report Post ...	11 BudgetActual Report Post ...	12 BudgetActual Report Post ...	Total BudgetActual Report Post ...
Cash Flow From Operations	-342,160	1,405,851	0	5,045,109	-1,359,526	1,550,497	514,159	496,568	3,132,032	384,063	2,888,661	-336,474	13,378,779
Net Income	693,246	739,241	558	741,003	871,382	968,637	953,988	1,110,882	953,216	1,217,010	1,346,790	854,471	10,450,424
Cash Decrease (Suppliers)	-1,349,839	2,262,374	0	610,152	-584,054	-1,319,158	1,711,384	1,154,911	-925,583	1,540,448	925,052	-1,538,991	2,486,696
Cash Increase (Customers)	386,186	-1,495,821	-558	3,975,492	-1,747,680	1,850,609	-2,025,270	-1,460,310	3,372,956	-2,318,434	565,934	-925,734	177,369
Cash Decrease (Operations)	46,247	-159,783	0	-154,824	24,610	-26,658	8,312	-387,426	-344,786	68,085	-12,752	32,002	-906,971
Cash Payment For Income Taxes	-118,000	59,840	0	-126,714	76,215	77,067	-134,255	78,511	76,230	-123,047	63,636	1,241,777	1,171,262
Cash Flow From Investing	1,658	1,658	0	1,768	1,657	1,631	1,631	1,428	1,717	1,436	1,760	1,448	17,794
Investing Activities	1,658	1,658	0	1,768	1,657	1,631	1,631	1,428	1,717	1,436	1,760	1,448	17,794
Net Increase In Cash	-340,502	1,407,509	0	5,046,877	-1,357,869	1,552,128	515,790	497,996	3,133,750	385,499	2,890,421	-335,027	13,396,573

Net Increase In Cash: 13,396,573

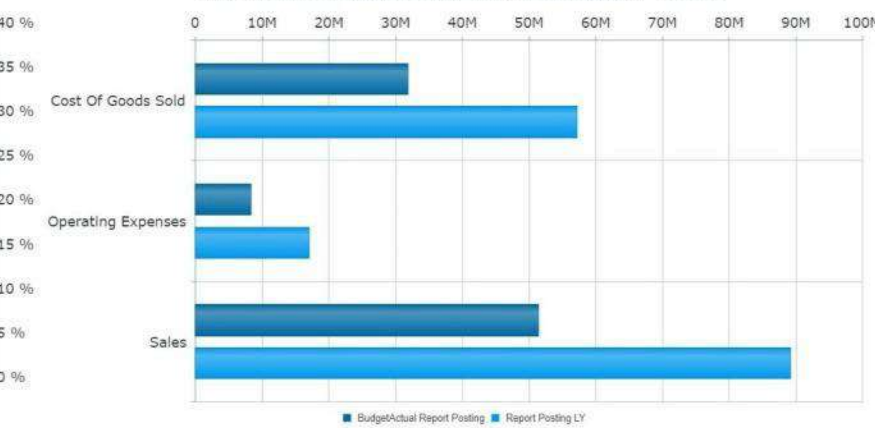
Opening Cash Balance: 73,351,592

Ending Cash Balance: 86,748,165

Net Income Forecast



Income Statement vs Last Year



Features

- Filter data by Company, Site and Analytical Axis. More filters can easily be added.
- Show the Cash Flow forecast, which displays the actual or the budget based on the current period, each month.
- Display the total Year End Cash value.
- Show the Net Income Forecast until the year end with the ability to filter the Income Statement by month.
- Display the Income Statement sections allowing drill-down / drill-up to the account number, to compare the actual and budget.

KEY PERFORMANCE INDICATORS (KPIs)

FINANCE KPIs

Quickly Assess Company Performance

Activity

Account Payable Turnover

Show investors how many times per period the company pays its average payable amount.

(Cogs + Inventory) / Average Account Payable

Cash To Cash Cycle

Expresses the length of time, in days, that it takes for a company to convert resource inputs into cash flows.

DIO + DSO - DPO

Days Payable Outstanding (DPO)

Measures how long it takes a company to pay its invoices from trade creditors, such as suppliers.

(Account Payables / Cost of sales) x 365

Account Receivable Turnover

Show the number of times per year that a business collects its average accounts receivable.

Sales / Average Receivable

Days of Inventory Outstanding (DIO)

Measure of a company's performance that gives investors an idea of how long it takes a company to turn its inventory.

(Average Inventory / Cost of Sales) x 365

Inventory Turnover

number of times that inventory is sold or used over the course of a particular time period such as a quarter or year.

Sales / Average Inventory

Average Collection Period

Measure the effectiveness of a company's ability to collect payments from its credit customers.

365 / Account Receivable Turnover

Days of Sales Outstanding (DSO)

Measure of the average number of days that it takes a company to collect payment after a sale has been made.

(Account Receivable / Sales) x 365

Total Asset Turnover

Shows how much sales are earned for each dollar invested in assets.

Sales / Assets

Leverage

Debt Ratio

Assess company leverage by measuring what proportion of company assets are financed by debt.

Liabilities / Assets

Debt to Asset Ratio

Measures the company's assets financed with debt.

Assets / Liabilities

Debt to Capital Ratio

Measures a company's capital structure, financial solvency, and degree of leverage, at a particular point in time.

Liabilities / (Liabilities + Total Equities)

Debt To Equity Ratio (D/E)

This ratio indicates how much shareholder equity and debt is financing a company's assets and is used to evaluate how much risk a company is taking.

Liabilities/Total Equity

Financial Leverage Ratio

Measure of how much assets a company holds relative to its equity.

Long-term Liabilities / Total Equities

Long-Term Debt To Equity Ratio

Determine the leverage a business has taken on.

Long-term Liabilities / Total Equities

Quickly Assess Company Performance

Profitability

EBITDA
Earnings before interest, taxes, depreciation and amortization.

Sales - Cogs - Operating Expenses + Amortization

EBITDA Margin
Measurement of a company's operating profitability as a percentage of its total revenue.

EBITDA / Sales

Gross Margin
Represents the percent of total sales revenue that the company retains after incurring the direct costs associated with producing the goods and services it sells.

Sales - COGS

Net Profit Margin
Shows how much of each dollar collected by a company as revenue translates into profit.

Net Income / Sales

Return on Asset (ROA)
Show to a manager, investor, or analyst an idea as to how efficient a company's management is at using its assets to generate earnings.

Net Income / Asset

Return on Equity (ROE)
Measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

Net Income / Total Equity

Operating Income (EBIT)
Earnings Before Interest & Taxes, indicator of a company's profitability.

Sales - Cogs - Operating Expenses

Operating Income (EBIT) Margin
Measure of a company's profitability on sales over a specific time period.

EBIT / Sale

Gross Margin %
Measurement of a company's gross marging as a percentage of its total revenue.

Gross Margin / Sales

Net Income
Measure of how profitable the company is over a period of time.

Sales - Cogs - Expenses

Liquidity

Operating Expenses Ratio
Measure of what it costs to operate a piece of property compared to the income that the property brings in.

(Cogs + Inventory) / Average Account Payable

Working Capital
Measure of both a company’s operational efficiency and its short-term financial health.

Current Assets - Current Liabilities

Working Capital Quick Ratio
Measures a company’s ability to meet its short-term obligations with its most liquid assets.

Current Assets - Inventory / Liabilities

Working Capital Ratio
Show the ability of a business to pay for its current liabilities with its current assets.

Current Assets / Current Liabilities

Working Capital Turnover
Analyze the relationship between the money that funds operations and the sales generated from these operations.

Sales / Working Capital

FINANCE KPIs

Quickly Assess Company Performance

Other Measures

Assets

Resource with economic value that an individual, corporation or country owns or controls with the expectation that it will provide future benefits.

Current Liabilities

Company's debts or obligations that are due within one year.

Liabilities

Company's financial debt or obligations that arise during the course of its business operations.

Retained Earnings

Percentage of net earnings not paid out as dividends, but retained by the company to be reinvested in its core business, or to pay debt.

Total Equity

Equity is the value of an asset less the amount of all liabilities on that asset.

COGS

Direct costs attributable to the production of the goods sold in a company.

Fixed Assets

Long-term tangible piece of property that a firm owns and uses in its operations to generate income.

Operating Expenses

Expenses a business incurs through its normal business operations. Often abbreviated as OPEX.

Sales

Amount of money that a company actually receives during a specific period, including discounts and deductions for returned merchandise.

Long-term Liabilities

Form part of a section of the balance sheet that lists liabilities not due within the next 12 months including debentures, loans, deferred tax liabilities and pension obligations.

Current Assets

Represents the value of all assets that can reasonably expect to be converted into cash within one year.

Inventory

Raw materials, work-in-process products and finished goods that are considered to be the portion of a business's assets that are ready or will be ready for sale.

Prepaid Expenses

Assets that arise on a balance sheet as a result of a business making payments for goods and services to be received in the near future.

Cash

Usually includes bank accounts and marketable securities, such as government bonds and banker's acceptances.

REPORTS

INCOME STATEMENT

Report

Also known as the Profit and Loss statement or Statement of Revenue and Expenses. Broken into three main sections (Sales, Cost Of Sales and Expenses), the Income Statement reports the company performance.

- Filter by company, Site, Ledger, Analytical dimension(s) and more.
- Drill-down / up to the document number. Each drill-down level can be easily customized.
- Gives you the Income for the Current Period and YTD with the corresponding Last Year variances.
- Accessible via Web Browser, Mobile Application or Excel.
- Also available in a YTD by month format.

Audience

Shareholders

Financial Analysts

Financial Institution

Income Statement

Fiscal Year (2018)

Fiscal Period (4)

Groups	Current	Prior			YTD			
	Period	Period	Variance	Variance %	Current	Prior	Variance	Variance %
Sales								
40000 - Sales Revenue	0	3,551,676	-3,551,676	-100.00%	7,032,114	12,939,246	-5,907,132	-45.65%
40010 - Sales - Freight	0	209	-209	-100.00%	2,854	5,218	-2,363	-45.29%
40020 - Sales - Re-Billed Expenses	0	300	-300	-100.00%	0	300	-300	-100.00%
41100 - Sales Revenue	0	3,682,621	-3,682,621	-100.00%	143,578	13,228,750	-13,085,172	-98.91%
41900 - Sales Revenue - Clearing	0	-191,805	191,805	-100.00%	-143,546	-615,227	471,681	-76.67%
49000 - Discount Taken	0	-92,401	92,401	-100.00%	-137,653	-273,199	135,546	-49.61%
49100 - Sales Discounts	0	0	0	0.00%	0	45	-45	-100.00%
	0	6,950,599	-6,950,599	-100.00%	6,897,347	25,285,132	-18,387,785	-72.72%
Cost of Sales								
50000 - COGS - Inventory	0	2,215,606	-2,215,606	-100.00%	4,176,218	8,056,974	-3,880,755	-48.17%
51000 - COGS - Direct Labor Costs	0	0	0	0.00%	0	0	0	0.00%
51100 - Cost of Sales	0	1,787,034	-1,787,034	-100.00%	0	6,603,652	-6,603,652	-100.00%
51200 - COGS - Salaries and Wages	0	1,930	-1,930	-100.00%	1,030	23,170	-22,140	-95.55%
51400 - COGS - Other	0	0	0	0.00%	0	0	0	0.00%
52000 - Physical Inventory Adjustments	0	0	0	0.00%	0	0	0	0.00%
52100 - Standard Cost Adjustments	0	29,400	-29,400	-100.00%	787	48,775	-47,988	-98.39%
52400 - Landed Cost Variance	0	-50	50	-100.00%	4	-42	47	-110.49%
53100 - Purchase Price Variance	0	0	0	0.00%	0	-1,607	1,607	-100.00%
57300 - Machine Variance	0	0	0	0.00%	0	0	0	0.00%
58100 - Absorbed Labor Cost	0	0	0	0.00%	0	1,555	-1,555	-100.00%
	0	4,033,920	-4,033,920	-100.00%	4,178,039	14,732,477	-10,554,438	-71.64%
Gross Margin	0	2,916,679	-2,916,679	-100.00%	2,719,308	10,552,655	-7,833,347	-74.23%
Expenses								
Amortization	0	5,830	-5,830	-100.00%	10,435	23,294	-12,859	-55.20%
Other Income Expenses	0	-13,594	13,594	-100.00%	-33,418	-66,889	33,471	-50.04%
49300 - Other Income:Interest Income	0	-8,250	8,250	-100.00%	-16,250	-32,625	16,375	-50.19%
49400 - Other Income	0	-1,584	1,584	-100.00%	-14,866	-21,237	6,372	-30.00%
81010 - Bad Debts	0	10	-10	-100.00%	8	28	-20	-71.15%
83000 - Realized Gain / Loss C ...	0	-2,968	2,968	-100.00%	-2,310	-13,201	10,891	-82.50%
83100 - Rounding Gain / Loss	0	0	0	-100.00%	0	0	0	0.00%
84000 - Unrealized Gain / Loss ...	0	-802	802	-100.00%	0	146	-146	-100.00%
Other Operating Expenses	0	523,540	-523,540	-100.00%	837,845	1,976,415	-1,138,570	-57.61%
	0	515,776	-515,776	-100.00%	814,863	1,932,821	-1,117,958	-57.84%
Net Income	0	2,400,903	-2,400,903	-100.00%	1,904,445	8,619,835	-1,798,720	-20.87%

BALANCE SHEET

Report

Show the company's assets, liabilities and shareholders' equity at a specific point in time. Broken into three main sections (Assets, Liabilities and Shareholder Equity), the Balance Sheet provides you with a snapshot of what your company owns and owes, as well as the amount invested by shareholders.

- Filter by company, Site, Ledger, Analytical dimension(s) and more.
- Drill-down / up to the document number. Each drill-down level can be easily customized.
- Gives you the Current and Last Year values with the corresponding variances.
- Accessible via Web Browser, Mobile Application or Excel.

Audience

Shareholders

Financial Analysts

Financial Institution

Balance Sheet

As Of April, 2018

Groups	Current	Prior	Ending Balance	
	Year	Year	Variance	Variance %
Assets				
Current Asset	130,795,573	541,573,334	-410,777,761	-75.85%
Cash	117,117,111	386,845,122	-269,728,012	-69.73%
Account Receivable	8,044,757	107,568,033	-99,523,276	-92.52%
Due From Related	-5,565,798	-1,788,840	-3,776,958	211.14%
Prepaid Expenses	345,000	148,631	196,369	132.12%
Other	55,555	15,022,270	-14,966,716	-99.63%
Other Current Asset	-4,365,782	-135,236	-4,230,546	3,128.28%
Inventory	15,164,731	33,913,352	-18,748,622	-55.28%
Fixed Asset	972,762	1,024,351	-51,589	-5.04%
Equipment	1,137,544	1,148,568	-11,025	-0.96%
Fixed Asset	0	8,100	-8,100	-100.00%
Accumulated Depreciation	-164,782	-132,317	-32,465	24.54%
	131,768,335	542,597,685	-410,829,350	-75.72%
Liabilities				
Current Liabilities	10,635,470	78,286,514	-67,651,045	-86.41%
Accounts Payable	13,129,563	14,911,301	-1,781,738	-11.95%
Accrued Expenses	-210,684	202,107	-412,791	-204.24%
Accrued Income Tax	-100,959	7,536,601	-7,637,560	-101.34%
Accrued Payroll	1,437,000	237,000	1,200,000	506.33%
Deferred Revenue	78,516	90,349	-11,833	-13.10%
Due To Related	-5,565,798	-1,784,890	-3,780,908	211.83%
Other Current Liabilities	1,867,832	57,094,046	-55,226,214	-96.73%
Long Term Liabilities	10,061,783	10,150,118	-88,336	-0.87%
Long Term Liabilities	10,061,783	10,150,118	-88,336	-0.87%
	20,697,252	88,436,633	-67,739,380	-76.60%
Equity				
Common Stock	61,235,651	60,000,364	1,235,287	2.06%
Retained Earnings	49,848,072	28,355,320	21,492,753	75.80%
	111,083,723	88,355,684	22,728,040	25.72%
	131,780,976	176,792,316	-45,011,341	-25.46%

CASH FLOW
Report

Show the net amount of cash and cash-equivalents being transferred in and out of a business. Broken into three main sections (Cash from Operation, Cash from Investing and Cash from Financing) the Cash Flow shows the company's ability to create value for shareholders.

- Filter by company, Site, Ledger, Analytical dimension(s) and more.
- Drill-down / up to the document number. Each drill-down level can be easily customized.
- Current Period and YTD with the corresponding Last Year variances.
- Accessible via Web Browser, Mobile Application or Excel.

Audience

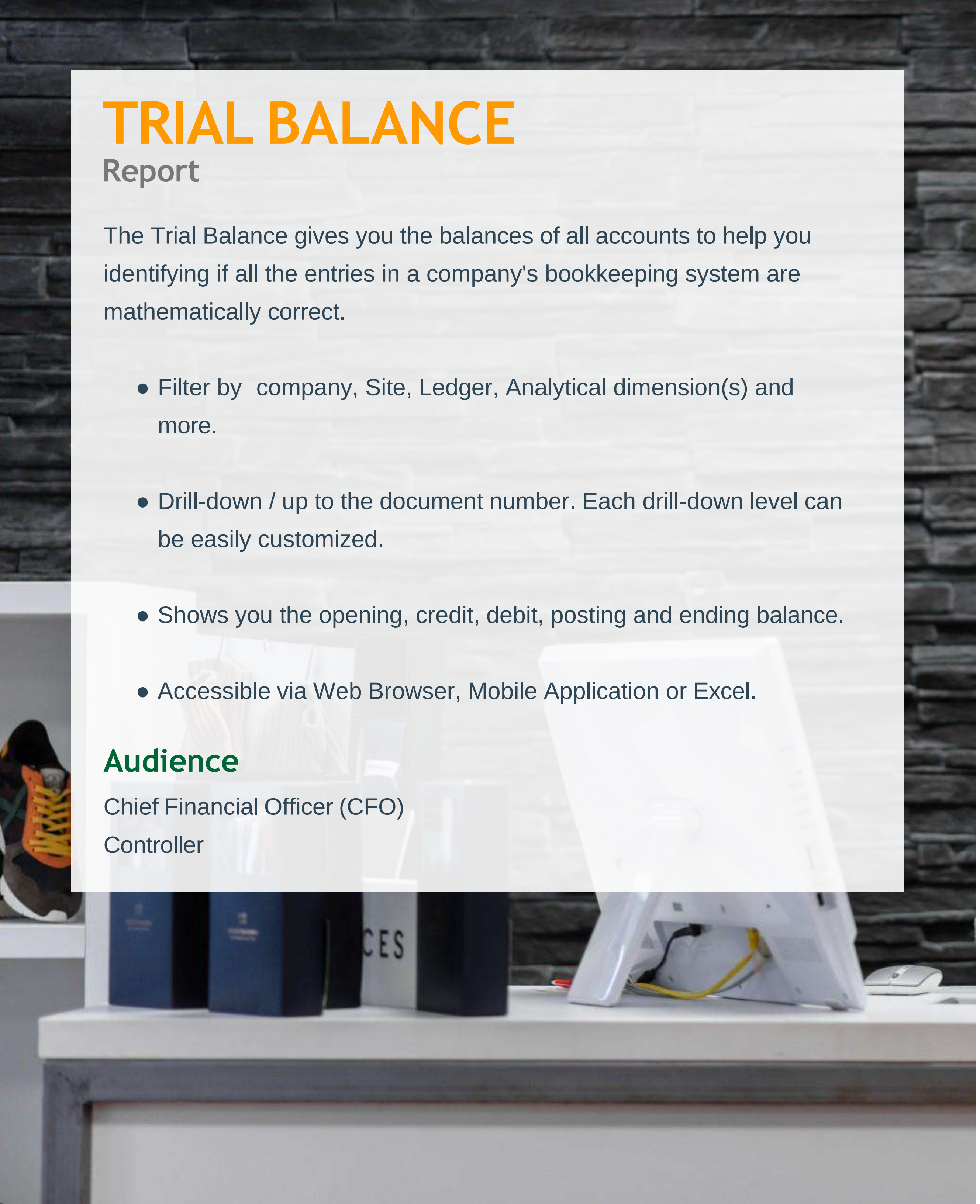
Shareholders
Financial Analysts
Financial Institution

Cash Flow

Fiscal Year (2018)

Period (From 1 To 4)

Groups	Report		Ending Balance	
	Posting	Posting LY	Variance	Variance %
Cash From Operations				
Net Income	1,904,445	8,619,835	14,496,435	-68.32%
Cash Decrease (Suppliers)	988,681	4,198,183	12,282,790	-89.37%
Cash Increase (Customers)	57,704	-2,446,710	-16,665,278	-115.22%
Cash Decrease (Operations)	-248,435	-1,783,333	-2,470,293	-75.22%
Cash Payment For Income Taxes	-58,160	-262,490	-538,140	-64.79%
Cash From Operations	2,644,235	8,325,485	7,105,514	-43.37%
Cash From Investing				
Investing Activities	-2,244	-48,168	-195,177	-96.95%
Other Cash Flows from Investing Activities	61,783	18	-211,642	-1,457.88%
Cash From Investing	59,539	-48,150	-406,820	-188.49%
Cash From Financing				
Financing Activities	1,235,651	364	-4,232,845	-1,457.88%
Cash From Financing	1,235,651	364	-4,232,845	-1,457.88%
Net Increase In Cash	3,939,425	8,277,699	2,465,850	-15.53%
Opening Cash Balance	112,379,139	81,388,163	123,963,903	38.08%
Ending Cash Balance	116,318,564	89,665,862	126,429,753	40.83%



TRIAL BALANCE

Report

The Trial Balance gives you the balances of all accounts to help you identifying if all the entries in a company's bookkeeping system are mathematically correct.

- Filter by company, Site, Ledger, Analytical dimension(s) and more.
- Drill-down / up to the document number. Each drill-down level can be easily customized.
- Shows you the opening, credit, debit, posting and ending balance.
- Accessible via Web Browser, Mobile Application or Excel.

Audience

Chief Financial Officer (CFO)

Controller

Trial Balance

Groups					
	Opening	Debit	Credit	Posting	Ending Balance
24020 - Payroll Liabilities: FICA ...	12,000	0	6,000	-6,000	6,000
24040 - Payroll Liabilities: FUTA ...	15,000	0	7,500	-7,500	7,500
24050 - Payroll Liabilities: State ...	10,000	0	5,000	-5,000	5,000
24100 - Tax Payable	-193,106	0	0	0	-193,106
25100 - Note Payable	-10,000,000	0	0	0	-10,000,000
26000 - Due to related entity	5,221,039	445,297	99,839	345,459	5,566,498
30100 - Capital Stock	-60,000,000	0	0	0	-60,000,000
32000 - Retained Earnings	-12,518,408	0	0	0	-12,518,408
40000 - Sales Revenue	-2,770,339	0	2,996,005	-2,996,005	-5,766,344
40010 - Sales - Freight	-2,854	0	0	0	-2,854
49000 - Discount Taken	57,853	79,800	0	79,800	137,653
49300 - Other Income:Interest In ...	-8,125	0	8,125	-8,125	-16,250
49400 - Other Income	-5,899	0	8,966	-8,966	-14,866
50000 - COGS - Inventory	1,624,579	1,813,494	0	1,813,494	3,438,073
51200 - COGS - Salaries and Wages	1,030	0	0	0	1,030
52400 - Landed Cost Variance	4	0	0	0	4
61000 - Advertising Expense	50,000	50,000	0	50,000	100,000
61100 - Bank Service Charges	23	23	0	23	45
61700 - Insurance	1,000	1,000	0	1,000	2,000
62200 - Meals and Entertainment	32	36	0	36	69
62720 - Professional Fees:Payro ...	2,000	2,000	0	2,000	4,000
62900 - Rent or Lease Expense	22,000	22,000	0	22,000	44,000
63000 - Supplies	6,000	4,100	0	4,100	10,100
63200 - Travel	1,377	575	0	575	1,952
63300 - Utilities	9,948	9,954	0	9,954	19,902

For further information on Nectari / SEI
please contact CitySoft Consulting

P 1300 762 762
E sales@citysoft.net.au